



Re: Letter of Recommendation

To Whom It May Concern,

I am delighted to recommend Ms. Kelsey Tietjen to you. I was Kelsey's EMT instructor, so I saw her academic clinical professionalism, and interpersonal skills both in the classroom and at the clinical site, and I believe that she is someone who would be a great addition to a medical sales team.

Kelsey has the talent for quickly and precisely mastering complex medical concepts. She demonstrated her ability to absorb, retain, and apply medical knowledge even in high stress situations at the emergency department and ambulance. Her clinical experience also made her understand the mindset of a healthcare provider, the most relevant information for patient care, and the practical aspects of clinical decision-making.

Apart from having the necessary technical and academic capabilities, she is very diligent. She always came up with meaningful questions and was quick to make use of the suggestions given to her. On top of that, she displays confidence and flexibility when dealing with fast-moving situations.

Kelsey thoroughly impressed me with her interpersonal and professional skills as well. First and foremost, she effortlessly makes connections with her healthcare colleagues as well as patients. Next, she has a knack for engaging in fruitful conversations while still listening attentively. These traits made her a very successful part of the healthcare team, and she forged good working relationships with ease.

Kelsey also demonstrated a strong sense of determination throughout the course. It was clear that she was passionate about the class and had the drive to succeed. She went above and beyond whenever possible. She would come in during additional office hours when no other student would, and ask well thought out questions in order to better understand the content. One example that comes to mind was during our Mass Casualty Incident simulation, Kelsey



stepped up into a leadership role to try to calm the chaotic storm. It's clear that Kelsey has the drive and grit to get stuff done. She would never settle for anything less than her absolute best.

In my opinion, the basis of Kelsey's training in a clinical setting, her professional manner, and the way she communicates are factors that together deliver to her an outstanding potential for doing medical sales. She is capable of having a conversation about medical products with the relevant professionals on a really intelligent level, but viewed through the 'patient care and clinical realities' lens, which is the very kind of conversation that will facilitate her making a true connection with healthcare professionals and, at the same time, enable her to most effectively represent clients.

My strong recommendation is that you bring Kelsey on board as I have full faith that she is going to make her mark not only surviving but thriving in any position she is aiming to.

Sincerely,

Aditya Kanakasabapathy, LP  
UEMR EMS Instructor